General Agencies

Combined Health/Life

Diamond Producers (\$50,000 & Above)

| Diamona Producers (\$50,000 & A | NDOVE) | | |
|-------------------------------------|---|----------|----|
| Ahlbum, Jon | The Ahlbum Group | \$57,125 | 13 |
| Platinum Producers (\$30,000 - \$5 | 50,000) | | |
| Gold Producers (\$10,000 - \$30,0 | 00) | | |
| Shackelford, Edward L. | The Assurance Group, Inc. | \$26,844 | 9 |
| Stevens, Ray | Stevens & Associates Insurance Agency, Inc. | \$24,492 | 5 |
| Concklin, Ron | Rosenberg-Concklin, Inc. | \$20,185 | 6 |
| Lemar, Mike | Sunshine State Agency | \$19,870 | 12 |
| Hatton, Catherine E. | Long Island Insurance Solutions | \$17,836 | 9 |
| Schroeder, Shawn T. | Jack Schroeder & Associates, Inc. | \$10,536 | 4 |
| Silver Producers (\$5,000 - \$10,00 | 00) | | |
| Heller, Mark | Heller Insurance Agency | \$9,468 | 1 |
| Robbins, Philip L. | Robbins Insurance Agency | \$8,680 | 2 |
| Clark, John W. | Clark Insurance Agency | \$8,535 | 3 |
| Mednick, Scott E. | Professional Insurance Systems of Florida | \$8,261 | 6 |
| Wroblewski, Robert M. | SOS Insurance Group | \$6,739 | 4 |
| Bowes, Richard | Bowes Insurance Agency | \$6,504 | 1 |
| Stamper, John W. | Choice Plus Benefits | \$6,444 | 1 |
| Ortez, Philip B. Jr. | Phil & Kathy Ortez Insurance Agency, Inc. | \$5,796 | 2 |
| Brewer, William T. | Brewer Insurance Agency | \$5,376 | 1 |
| Bronze Producers (\$2,500 - \$5,00 | 00) | | |
| Siddique, Nayeem M. | Siddique Insurance Agency | \$4,908 | 2 |
| Webster, Larry L. | Webster & Associates, Ltd. | \$4,416 | 1 |
| Olguin, Loren A. | Olguin Insurance Agency | \$4,044 | 1 |
| Savage, Eric S. | Savage Financial Group, Inc. | \$3,948 | 1 |
| Rosen, Paul J. | Paul J. Rosen Financial Services, Inc. | \$3,892 | 1 |
| Schwartz, Richard S. | Insurance Center of S. Florida | \$3,688 | 2 |
| Sheldon, Paul T. | Paul Sheldon Insurance & Benefits Planning | \$3,576 | 1 |
| Fernandez, Manuel M. | Fernandez Insurance Agency | \$3,300 | 1 |
| Zion, Joseph S. | Zion Insurance Agency | \$3,272 | 1 |
| Gelbwaks, Peter S. | Gelbwaks Executive Marketing Corp. | \$2,844 | 1 |
| Gafford, Tommie | Gafford Insurance Agency | \$2,832 | 1 |
| Taff, Larry T. | Taff Insurance Agency | \$2,760 | 1 |
| Dover, Kevin | Dover Insurance Agency | \$2,676 | 1 |
| | | | |

FOR THE WEEK ENDING

March 23, 2014

Weekly Leader Board



UA Weekly Leader Board

Writing Agents Combined Health/Life

FOR THE WEEK ENDING

March 23, 2014

Diamond Producers (\$20,000 & Above)

| Platinum Producers (\$15,000 - \$20,000) | | | |
|--|--------|----------------------------|--------|
| Stevens, Ray | 17,484 | Barta, Devin M. | 15,216 |
| Weinfeld, Shia | 15,600 | | , |
| Gold Producers (\$10,000 - \$15,000) | | | |
| Ahlbum, Tim | 13,248 | Kingsley, Beverly J. | 10,104 |
| Sachs, Kerry | 10,238 | Kingsley, Deveny J. | 10,104 |
| - | 10,230 | | |
| Silver Producers (\$5,000 - \$10,000) | | | |
| Heller, Mark | 9,468 | Stamper, John W. | 6,444 |
| Jaffe, Joseph A. | 8,966 | Sperling, Philip S. | 6,120 |
| Patterson, Adam D. | 8,448 | Morris, Jason | 6,084 |
| Bono, Peter F. | 6,744 | Brewer, William T. | 5,376 |
| Bowes, Richard | 6,504 | Pavone-Bahlkow, Valerie J. | 5,184 |
| Bronze Producers (\$2,500 - \$5,000) | | | |
| Wardell, Ronald P. | 4,539 | Becker, Michael A. | 3,105 |
| Robbins, Chad A. | 4,504 | Laughlin, James A. | 3,081 |
| Webster, Larry L. | 4,416 | Ortez, Philip B. Jr. | 3,060 |
| Wiser, Karen A. | 4,243 | Menichino, David R. | 3,056 |
| Kempler, Gary S. | 4,188 | Cochran, Ronnie L. | 3,000 |
| Robbins, Philip L. | 4,176 | Seyer, David C. | 2,868 |
| Eppy, Joseph | 4,140 | Ripley, John E. | 2,856 |
| Hirsh, Harold | 4,104 | Borjas, Israel | 2,846 |
| Olguin, Loren A. | 4,044 | Doering, Robert J. | 2,844 |
| Carey, William | 3,948 | Gordon, Aaron | 2,844 |
| Silva, Sergio E. | 3,948 | Hall, Tiffany | 2,844 |
| Trembicki, Kenneth | 3,946 | Kemp, Kymenski | 2,844 |
| Kantrowitz, Jay A. | 3,892 | Selinger, William S. | 2,844 |
| Mairano, Alexander | 3,679 | Suissa, Louise M. | 2,844 |
| Steen, Arland D. | 3,624 | Gafford, Tommie | 2,832 |
| Sheldon, Paul T. | 3,576 | Malooley, Michele A. | 2,824 |
| Holzman, Robert | 3,564 | Taff, Larry T. | 2,760 |
| Graham, Christopher N. | 3,528 | Saunders, Gary A. | 2,736 |
| Ahlbum, Jon | 3,420 | Lapage, Kenneth L. Jr. | 2,700 |
| Waxman, Richard S. | 3,360 | Nuzzi, Joseph | 2,700 |
| Chappell, John | 3,300 | Dettloff, Scott | 2,676 |
| Vidal, Michael | 3,300 | Shoaf, John A. | 2,676 |
| Bandel, Gary J. | 3,276 | Cortes, Julio C. | 2,592 |
| Parchami, Azar | 3,276 | Stevens, Jason | 2,580 |
| Zion, Joseph S. | 3,272 | Dohse, Leleand L. | 2,508 |
| Primo, Juan A. | 3,108 | Catron, Edward A. | 2,507 |
| Sommer, Ann | 3,106 | | |